

# Automotive Team Leader Benelux (m/f)

## Festool automotive systems



### Task:

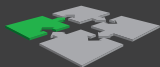
- Steering and coaching of the Automotive Team (4 TSM), backing it actively up in market (> 60%) during negotiations & demonstrations with dealers and customers
- Potential oriented market penetration as per business plan with responsibility of turnover and contribution margin
- Steering (planning and monitoring) of the Automotive Team performance with analytical preparation and follow up of market activities as well as correction in case of negative deviations
- Coherent continuation of the Festool Automotive Sales Strategy implementation including preparation of local campaigns
- Establish contact with Key Accounts of the paint manufacturers, OEM and insurances
- Interface towards BENELUX marketing departments and Automotive Systems HQ in Germany

### Profile:

- Min. 10 years sales experience in the Automotive segments with well established network
- Proven results in leading and developing salesmen, as well in negotiations and sales
- High motivation, good analytical skills, good rhetoric and negotiation skill
- Fluid Dutch, French and English knowledge

If interested, please send your motivation and your cv to Mr Geert De Pryck, National Sales Manager ([Geert.De.Pryck@tts-festool.com](mailto:Geert.De.Pryck@tts-festool.com))

## Systems get it done!



Festool is "Made in Germany" and a brand like no other. More than 80 years of experience in the manufacture of power tools is not only the proof. Time and time again Festool has developed solutions that both satisfy the toughest demands and offer additional benefits. Our main priority has always been to make work easier, while simultaneously increasing economic efficiency and this shall always remain part of our company philosophy.

Festool is a worthwhile investment Festool tools are precision engineered and have to be seen as an investment, which ultimately saves you time, materials and protects your health. To expand our Festool automotive systems sales team, we are looking for an:

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automotive systems | **FESTOOL**

